



New office, same mission

Kevin Beardsley | Duluth Seaway Port Authority

duluthport.com



- **Raised in Two Harbors / Larsmont**
- **Graduated from the University of Wisconsin-Superior**
- **Certified Public Accountant**
- **Began career on the working waterfront with Midwest Energy Resources Company as financial services manager**
- **Joined Port Authority staff as chief financial officer in 2014**
- **Served as interim executive director in 2018**
- **Earned Port Professional Manager certification from American Association of Port Authorities**
- **Appointed executive director, succeeding Deb DeLuca, on June 3, 2025; it's been a busy three months!**





Established as a public agency in 1955 by the Minnesota legislature.

Owens the Clure Public Marine Terminal, plus other properties in Duluth.

Generates revenue through cargo-handling, leasing and warehousing.



MADISON SCHOOL RAZED IN SPECTACULAR FIRE

Six-Inch Main Unfit to Cope With Flames, Which Were Only Controlled by Wet Storm—Loss \$20,000, Half Insured, Adjoining

The Madison school, built on Garfield avenue, was burned to the ground last night by a spectacular fire which was discovered in the building at 8:30 o'clock. The school, a three-story frame structure, was completely destroyed, including the contents, estimated at about \$20,000, of which about \$10,000 was insured. The storm was a God-send, not been for the wet snow which fell on the entire lower section of Garfield avenue would probably have been totally destroyed. Scores of people would have been made homeless and the loss to the city scarcely be estimated.

Six-Inch Main Too Small

There was nothing to stop the progress of the flames except the snow. The only water available was from a six-inch main, and this was not sufficient to cope with the fire. The Madison school alone, again the pressure gave out and water stopped dead in the pipes. A single efficient stream was all that was available.

Chief Black said last night that the water supply and the insufficient fire hydrants were the school, but with nothing to fight the flames the fire was hopeless.

Fortunately the wind aided the efforts of the firemen. It was the lake, driving the flames across the street, where the C. B. Woodher yard is situated. A number of men were stationed to extinguish any possible flying embers and sparks.

Had the wind blown from the north



Then: Madison School
Now: Seaway Building
Built upon charred ruins in 1907.
Renovated for the Port Authority in 2019-20.



Mission

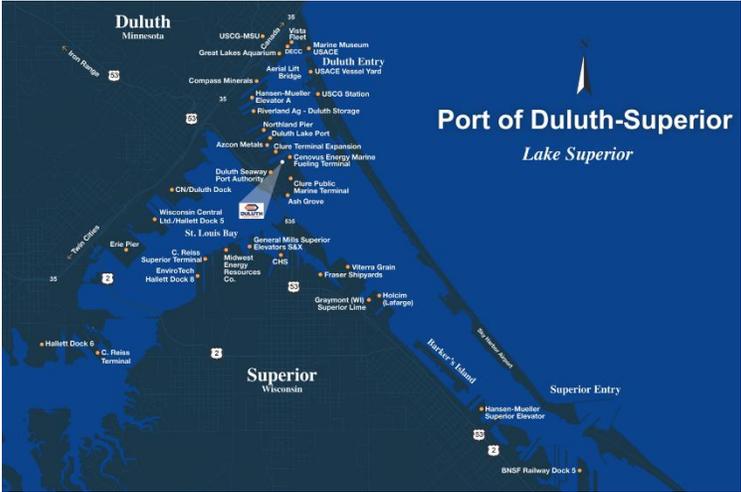
We bring business to the port, economic development to the region, and we advocate for maritime transportation, freight, and industry.

Vision

A healthy regional economy supported by a vibrant industrial port.



On the theme of bringing business to the port ... our 18th **Pacesetter Award** for YOY international tonnage increase. **It's a team effort!**



Our leadership team ... soon to grow by one.



Kevin Beardsley
Executive Director



Kate Ferguson
Trade and Business
Development Director



Jayson Hron
Communication and
Marketing Director



Dean Lembke
Building and Facilities
Director



Jeff Udd
Government and
Environmental Affairs Director



ECONOMIC IMPACT

PORT OF
DULUTH-SUPERIOR



ECONOMIC ACTIVITY
Total for the port

BUSINESS REVENUE
Directly related to cargo-handling

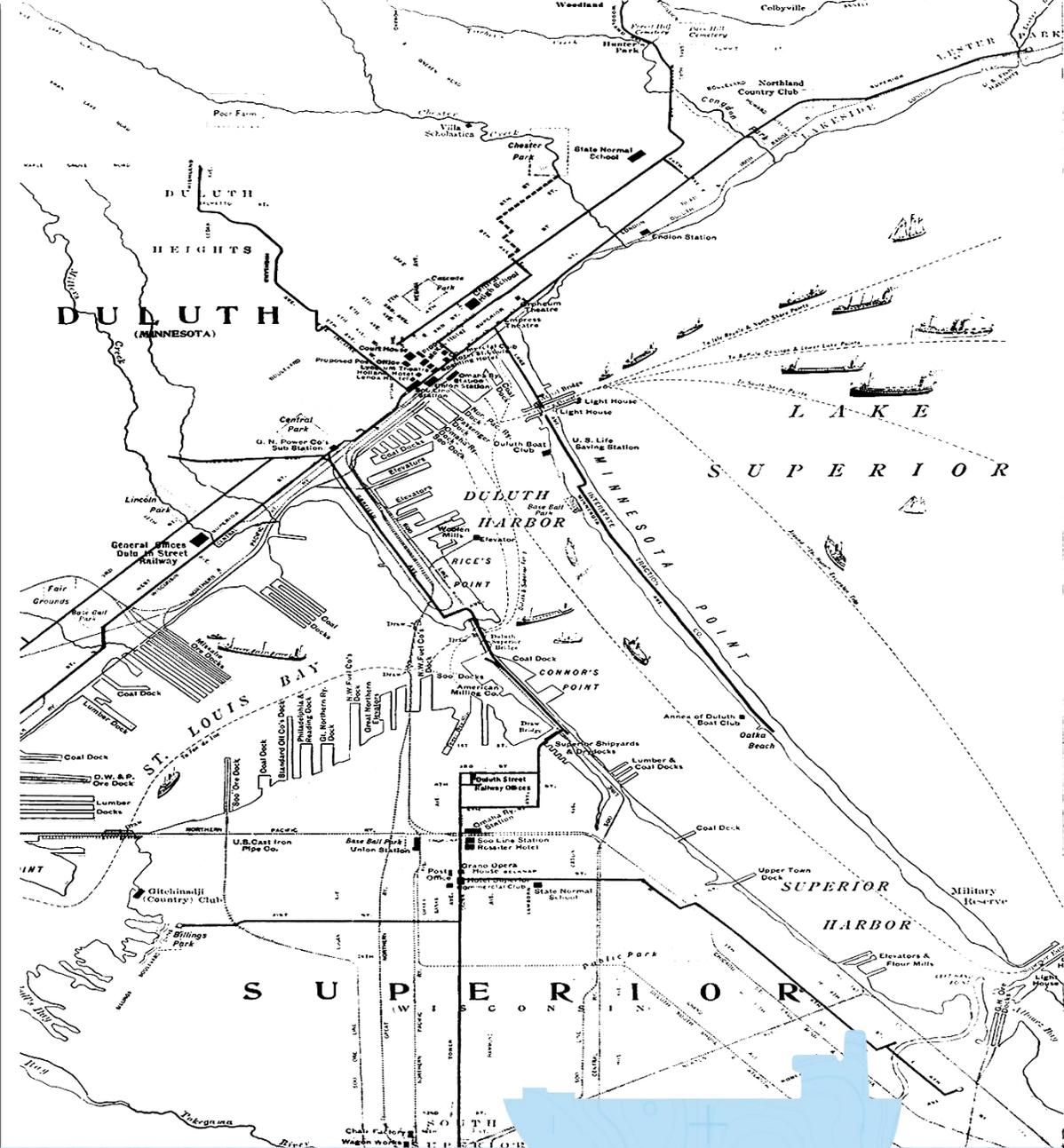
INCOME GENERATED
Personal income & local consumption

TAX REVENUE
State & federal tax revenue

CARGO MOVED
In short tons

JOBS SUPPORTED
2,581 Direct

Economic Impacts of Maritime Shipping in the Port of Duluth-Superior, Martin Associates (2023)



The Port of
Duluth-Superior:
A powerful
economic driver

\$1.6B

\$1.3B

\$569.3M

\$214.9M

33M

7,136



Clure Public Marine Terminal – operated as a multimodal logistics hub



Capital investment projects: Warehouse expansion



Capital investment projects: Rail upgrades



Recent capital investment projects: Berths 10 & 11 reconstruction



Ongoing maintenance of terminal facilities, assets



Next up: Duluth Lake Port property



- \$25M+ demolition and restoration project at the heart of the harbor.
- Federal PIDP funding crucial to making this an economic asset again.



Continue building on the momentum and meeting the challenges

- New cargoes, more diversity
 - Existing cargoes: grow volume and efficiency
 - New opportunities in emerging fuels, resources, roles
 - Greener operations
 - Renewed federal commitment to American maritime dominance ... can Duluth-Superior be part of that?
- Grain trends
 - Coal trends
 - Dynamic global trade environment
 - Threats to resilience and security of port infrastructure and land
 - Policy challenges at the local, state, federal and international levels





Thank you!

