



**2025**

## **Cost Allocation Plan**

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**EIN: 41-0914274**

## **Cost Allocation and Indirect Cost Plan Checklist**

☐**1. Contact Person Information**

- Entity Name
- Employer Identification Number (EIN)
- Point-of-Contact Name and Position Title
- Email Address
- Phone & Fax numbers
- Entity's Internet Website Address

Arrowhead Regional Development Commission  
41-0914274

Lorna M. Morrisroe

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**CERTIFICATE OF INDIRECT COSTS**

This is to certify that I have reviewed the indirect cost rate proposal prepared and maintained herewith and to the best of my knowledge and belief:

- (1) All costs included in this proposal dated November 8, 2024 to establish indirect costs rate(s) for calendar year 2025 are allowable in accordance with the requirements of the Federal award(s) to which they apply and OMB Circular A-87, "Cost Principles for State, Local, and Indian Tribal Governments." Unallowable costs have been adjusted for in allocating costs as indicated in the cost allocation plan.
- (2) All costs included in this proposal are properly allocated to Federal awards on the basis of a beneficial or causal relationship between the expenses incurred and the agreements to which they are allocated in accordance with applicable requirements. Further, the same costs that have been treated as indirect costs have not been claimed as direct costs. Similar types of costs have been accounted for consistently and the Federal Government will be notified of any accounting changes that would affect the predetermined rate.
- (3) The indirect cost rate calculated within the proposal is 11.00 % which was calculated using an indirect cost rate base type of Salaries and Fringe. Calculations were based on annualized costs at September 30 for calendar year 2024 to obtain a federal indirect billing rate for calendar year 2025.

All documentation supporting the indirect cost rate identified above must be retained by the Recipient. This rate should be reviewed and validated as part of the Recipient's annual financial audit.

Subject to the provisions of the Program Fraud Civil Remedies Act of 1986, (31 USC 3801 et seq.), the False Claims Act (18 USC 287 and 31 USC 3729); and the False Statement Act (18 USC 1001), I declare to the best of my knowledge that the foregoing is true and correct:

Organization Name: Arrowhead Regional Development Commission



Signature:

Name of Authorized Official:

Lorna M. Morrisroe

Title:

Finance Director

Date of Execution:

November 8, 2024

**LOBBYING CERTIFICATE**

This is to certify that I have reviewed the indirect cost rate proposal prepared and maintained herewith and to the best of my knowledge and belief:

As the official having the authority to negotiate the indirect cost rates on behalf of the ARDC, I hereby certify that the Organization has complied with the federal requirements and standards on lobbying costs in as set forth in OMB Circular A-87, "Cost Principles for State, Local, and Indian Tribal Governments", in the development of the indirect cost billing rate for the fiscal year ending 2025, based on annualized costs from the nine months ended September 30, 2024.

Subject to the provisions of the Program Fraud Civil Remedies Act of 1986, (31 USC 3801 et seq.), the False Claims Act (18 USC 287 and 31 USC 3729); and the False Statement Act (18 USC 1001), I declare to the best of my knowledge that the foregoing is true and correct.

Organization Name: Arrowhead Regional Development Commission



Signature: \_\_\_\_\_

Name of Authorized Official: Lorna M Morrisroe

Title: Finance Director

Date of Execution: November 8, 2024

## Purpose

The purpose of this cost allocation plan for the calendar year 2025 is to summarize, in writing, the methods and procedures that the Arrowhead Regional Development Commission (ARDC) will use to allocate costs to various programs, grants, contracts and agreements.

The plan addresses elements of costs incurred by ARDC and identifies common/shared costs that require consistent and sound allocation to be equitably shared by all work elements. The plan will not increase shared costs and provides for identification and equitable distribution on an agency-wide basis.

## History

ARDC was created for the seven northeastern counties of Minnesota as Region III pursuant to Minnesota Statutes Section 462.381-462.396. The purpose of regional development commissions is to work with and on behalf of local units of government to develop plans or implement programs to address economic, social, physical, and governmental concerns of each region of the state. The commission may assist with, develop, or implement plans or programs for individual local units of government.

ARDC has been designated:

- Minnesota Board on Aging as the Area Agency on Aging for Region III Planning and Service Area (PSA), Region III comprises the counties of Aitkin, Carlton, Cook, Itasca, Koochiching, Lake, and St. Louis.
- Metropolitan Planning Organization (MPO), to provide guidance and leadership on transportation and land use planning issues in the Duluth-Superior metropolitan planning area
- Northeast Minnesota Economic Development District, which provides economic development planning assistance to communities in the counties of Aitkin, Carlton, Cook, Itasca, Koochiching, Lake, and St. Louis.

The business and affairs of the Commission are managed by a Board of Commissioners. The Board of Commissioners has the power to designate management and has the ability to significantly influence operation and primary accountability for fiscal matters. The Commission receives funding from local, state and federal government sources and must comply with the requirements of these funding source entities.

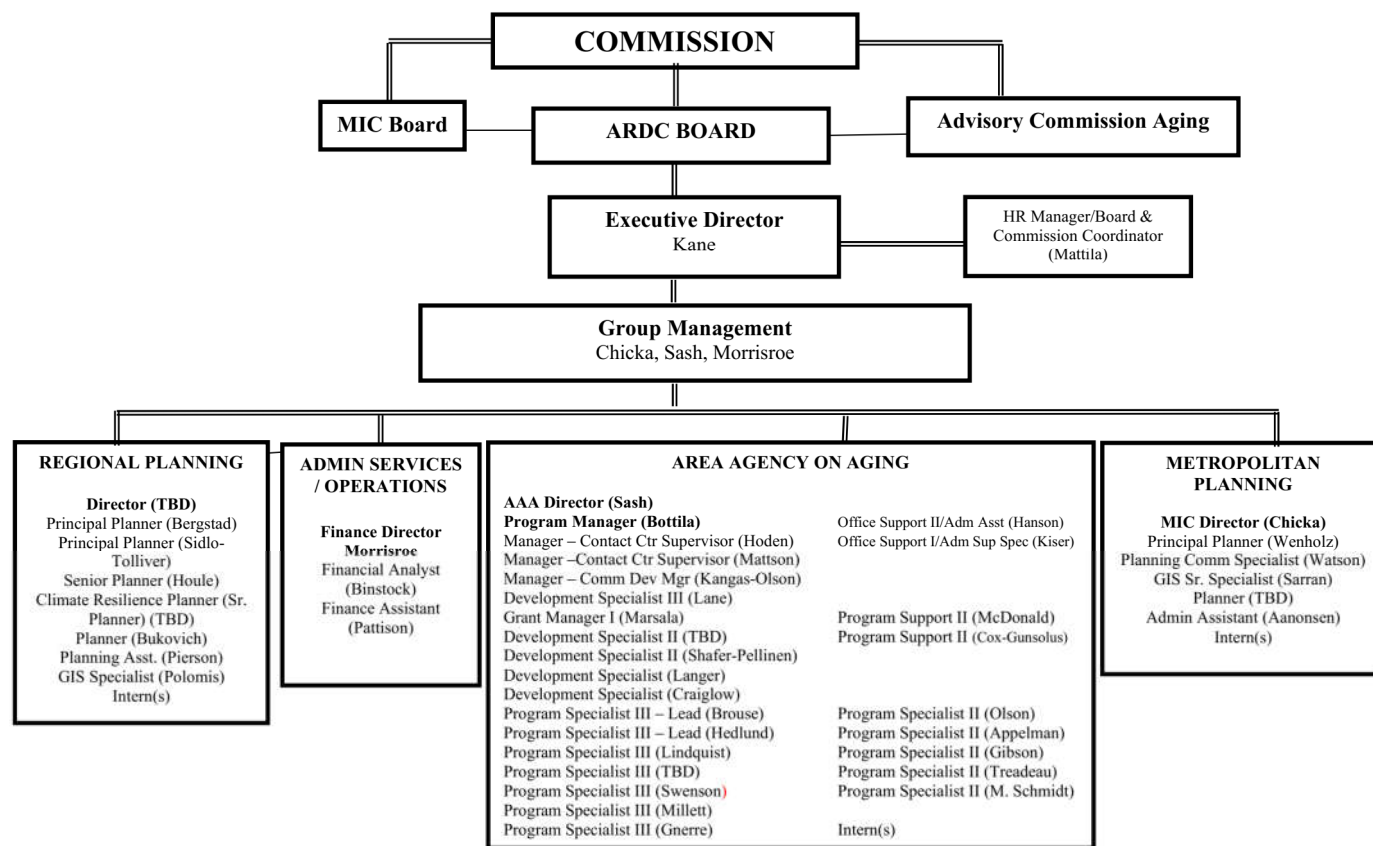
## **ACCOUNTING SYSTEM DESCRIPTION**

The ARDC uses a totally integrated Grants Management System (GMS) software designed specifically for public and non-profit multi-funded organizations receiving contract and grant funds. Separate journals and ledgers (organization codes and project numbers) are maintained for each individual program in the direct cost base. A separate journal and general ledger (organization codes and project numbers) are also maintained for the indirect cost pool.

The composition of total costs of a project is allowable direct costs plus the allocated portion of the allowable indirect costs of the Commission. The Cost Allocation Plan has been developed using allowable costs as documented in *Final OMB Uniform Guidance: Cost Principles, Audit, and Administrative Requirements for Federal Awards 2CFR 200.27 Subpart F, Appendix IV, Appendix V, Appendix IX*.

The cost allocation structure contained in this plan provides the agency with an ability to monitor the various components of allocated cost. It also provides the basis for a consistent budgetary, accounting and reporting structure for the agency so that all components of the financial management system are compatible. The direct and indirect characteristics of each category of expenditures are delineated.

**Arrowhead Regional Development Commission Organizational Chart**  
October 2024



### Leave Policies of the Commission

The leave pool does not require the issuance of a rate since leave is budgeted as a part of salaries. Salaries are budgeted in terms of annual salaries without a distinction between service and leave time. Therefore, the billing rate per hour is the hourly rate paid to the employee increased by the portion that has been taken as leave. Treatment of paid absences: Vacation, holiday, sick leave and other paid absences are included in salaries and wages and are claimed on grants, contracts, and other agreements as part of the normal cost for the salaries and wages.

### Leave

Leave time is a salary cost within the financial management system in order to synchronize budgeting, accounting and financial reporting for salaries. Leave is the first allocation made in the system in order to distribute leave costs on the basis of in-service salary charges to each work element. The distribution of leave costs is an internal routine within the category of salary expenditures. By recognizing leave in this manner, ARDC can monitor the actual costs of leave based on organizational personnel policies, and the procedure precludes the need for employees to arbitrarily charge leave directly to work elements. Leave charges are related to direct salary charges and together are equivalent to the budgeted annual salaries of employees. In addition, the financial management system reflects, in monetary terms, the Personnel Policies of the agency. All work elements share leave costs based on consistent rates. ARDC leave policies are generally consistent with compensation practices under Minnesota State guidelines and is representative of the Duluth labor market.

The amounts of paid vacation time employees receive each year increases with the length of their employment as shown in the following schedule.

| Years of Continuous Employment | Accrual Rate per Per 80-Hour Payroll Period |
|--------------------------------|---------------------------------------------|
| 0 – 3                          | 4.00 hours                                  |
| 3 – 8                          | 5.00 hours                                  |
| 8 – 18                         | 7.00 hours                                  |
| 18 – 25                        | 7.50 hours                                  |
| 25+                            | 8.00` hours                                 |

Changes in the rate of accumulation for eligible employees are made effective at the beginning of the next payroll period following completion of the specified amount of service.

### **Sick Leave Taken**

Sick leave is calculated at actual and is estimated to average 64 hours per employee annually.

### **Holiday Leave**

The Company observes eleven holidays annually and each full-time employee also receives two personal holidays. Holiday leave is a cost in the period in which the holiday falls.

### **Fringe Benefits and their Cost**

Fringe benefits are established by the ARDC Commission Board of Directors and are documented in the Employee Handbook. Actual costs for the fringe benefits are accumulated in the accounting system on an accrual basis. The accumulated pool costs are distributed to each work element through the actual rate which is the ratio of fringe costs to total salaries.

The proposed Fringe Benefit Rate is calculated by total fringe benefits divided by total Direct Salaries (Exhibit A)

$$\text{Fringe} = 1,021,278 / \$2,917,086 = 35.00\% \text{ calculated rate}$$

The Cost Allocation Plan and supporting methodology allows the Agency to establish and maintain accountability for each grant or contract regardless of when received. The integrated financial management structure treats cost consistently. During the year the accounting system produces indirect rates based on actual expenditures on a cumulative year-to-date basis. At the end of the fiscal year the previous actual rate will serve as the basis for developing the ensuing year's plan.

### **Allowable Costs**

Individual elements of cost are classified as direct or indirect in accordance with principles contained in *Final OMB Uniform Guidance: Cost Principles, Audit, & Administrative Requirements for Federal Awards 2CFR 200.27 Subpart F, Appendix IV, Appendix V, Appendix IX*

(a) An indirect cost is reasonable when it is necessary for the operation of the Commission and the purchase is made in compliance with the Purchase and Procurement Policy of the Commission.

(b) The costs are consistent with generally accepted accounting principles. The Commission is responsible for making sure that purchases are allowable and reasonable under the cost principles in *2CFR 200.27*.

(c) Internal controls - the Commission's policies and procedures ensure there is separation of duties to ensure no one person has control over all aspects of a financial transaction.

### **Indirect Costs (Exhibit B)**

Indirect costs are costs that are not readily identified with a particular project but are nevertheless incurred for the joint benefit of Commission programs. Indirect pools/cost centers are used with bases to facilitate an equitable and consistent distribution of indirect costs to work elements. The accounting system identifies actual indirect cost rates for comparison with the rate proposed herein.

(a) A base period for allocating indirect costs - the base period for ARDC actual costs is the calendar year.

(b) All grants or contracts that contain salaries bear a pro rata share of indirect costs.

(c) The Commission's method of allocating indirect costs is in accordance with generally accepted accounting principles consistently applied.

### **Indirect Cost Rate**

The indirect cost rate is the ratio of total indirect costs divided by the base - salaries plus fringe.

ARDC Commissioners have identified the need for in-house services to the ARDC Divisions as follows:

1. A Human Resources Specialist and payroll processing coordination and management.
2. Accounting personnel data processing accounts payable, payroll and accounts receivable.
3. Information Technology monitoring and coordination
4. Depreciation costs associated with it building/facilities and equipment are included in Indirect Costs. The straight line depreciation method used identifies the asset class and expected life of the asset.
5. IT server equipment under \$2,500 are included in Indirect Costs and software licenses, virus protection and other items related to security of data security.

**Indirect Costs Pools** - are accumulated in the accounting software to consistently distribute to each element/project through a rate calculation of **total indirect costs** divided by **indirect cost base** (agency-wide salary + fringe).

|                                                  | <b>Jan 1 to<br/>Sept 30,<br/>2024</b> | <b>2024<br/>Annualized</b> | <b>2025<br/>Budget</b> |
|--------------------------------------------------|---------------------------------------|----------------------------|------------------------|
| Indirect Cost Pool                               | \$ 254,519                            | \$ 339,740                 | \$ 433,121             |
| Base for Distribution (total salaries + fringe): | \$2,600,753                           | \$ 3,467,671               | \$ 3,938,066           |
| Indirect Cost Rate                               | 9.79%                                 | 9.80%                      | 11.00%                 |

### **Cost Allocation and Direct Expense**

A direct cost is any cost that can be identified specifically with a particular cost objective/work element. Each project has a budget for direct costs and are charged directly to the contract. Salaries, wages, staff travel, photocopy, printing, contractual purchases, etc. identifiable to a particular project are charged directly to that project

- (a) All allowable direct costs are charged directly to programs, grants, activity, etc.
- (b) Allowable direct costs that can be identified to more than one program are prorated individually as direct costs using a base most appropriate to the particular cost being prorated. Examples include facilities which are allocated on a square footage basis and professional liability insurance allocated by the number of hours recorded for each project.

The ARDC provides facilities (workspace) and certain services to all of the Divisions on a centralized basis. A process has been developed whereby these central service costs are identified and charged to benefited grants and contracts on a reasonable and consistent basis. Space cost is allocated to benefiting programs based on the square footage of space occupied by program personnel. Considerations in determining an appropriate base for allocating costs include the relative benefits received, the materiality of the cost, and the amount of time and cost to perform the allocation. Costs of central-type services to the Divisions are directly charged using allocation bases for cost distribution. Bases are established for each type of expense category and distributed through transfer coding.

Agency administrative and financial personnel (executive director, assistant director, fiscal director, financial assistants, etc.) record the time they spend working on specific programs and general agency matters on their time sheets. The time specifically identifiable to a particular program is charged to that program. The time spent on general agency matters is charged to the Commission Administrative budget that is funded by property levy funds.

Commission travel includes charges for mileage, airfare, lodging, meals, taxi and per diems for Commissioners. All Commission travel charges are charged to the Commission administrative budget that is funded directly by the General Fund. The Commission is funded by property tax levy receipts.

#### **Requests for Information**

Questions concerning information provided in this Cost Allocation Plan, or requests for additional financial information, should be addressed to:

**Arrowhead Regional Development Commission**  
221 West First Street Duluth, Minnesota 55802

Attention: Lorna M. Morrisroe, Finance Director

**Exhibit A****Arrowhead Regional Development Commission****Employee Fringe Benefits 2025****(January 1 to December 31, 2025)**

| Classification             | FTE     | Salaries & Wages Annualized | FICA & Medicare | PERA    | Coverage Single/Family | ARDC Employer Health | 2025 Annual Dental | Worker Comp              | Total SUI | H.S.A (26 pays) | Total Fringe  |
|----------------------------|---------|-----------------------------|-----------------|---------|------------------------|----------------------|--------------------|--------------------------|-----------|-----------------|---------------|
| Office Support II          | 100.00% | 56,368                      | 4,312           | 4,228   | Family                 | 19,826               | 1,254              | 727                      | 229       | 2,080           | 32,886        |
| Program Specialist II      | 80.00%  | 40,452                      | 3,095           | 3,034   | Single                 | 7,743                | 484                | 522                      | 220       | 2,080           | 17,506        |
| Principal Planner          | 100.00% | 90,709                      | 6,939           | 6,803   | Single                 | 6,601                | 484                | 1,170                    | 229       | 2,080           | 25,035        |
| Finance II                 | 100.00% | 67,891                      | 5,194           | 5,092   | Family                 | 18,279               | 1,254              | 876                      | 229       | 2,080           | 33,326        |
| Program Manager            | 100.00% | 77,314                      | 5,914           | 5,799   | -                      | -                    | 484                | 997                      | 229       | -               | 14,349        |
| Program Specialist III     | 100.00% | 57,283                      | 4,382           | 4,296   | Single                 | 5,139                | 484                | 739                      | 229       | 2,080           | 17,816        |
| Planner                    | 100.00% | 58,344                      | 4,463           | 4,376   | Single                 | 5,246                | 484                | 753                      | 229       | 2,080           | 18,106        |
| Division Director          | 100.00% | 134,118                     | 10,260          | 10,059  | Family                 | 29,755               | 1,254              | 1,730                    | 229       | 2,080           | 55,920        |
| Program Support            | 100.00% | 41,330                      | 3,162           | 3,100   | Single                 | 5,033                | 484                | 533                      | 225       | 2,080           | 14,953        |
| Development Specialist I   | 100.00% | 48,069                      | 3,677           | 3,605   | Family                 | 19,489               | 1,254              | 620                      | 229       | 2,080           | 31,118        |
| Program Specialist II      | 100.00% | 50,814                      | 3,887           | 3,811   | Single                 | 11,543               | 484                | 656                      | 229       | 2,080           | 23,102        |
| Program Specialist III     | 75.00%  | 41,590                      | 3,182           | 3,119   | Single                 | 13,303               | 484                | 537                      | 227       | 2,080           | 23,234        |
| Office Support II          | 100.00% | 53,269                      | 4,075           | 3,995   | Single                 | 12,740               | 484                | 687                      | 229       | 2,080           | 24,724        |
| Program Specialist III     | 100.00% | 57,283                      | 4,382           | 4,296   | -                      | -                    | 484                | 739                      | 229       | -               | 10,817        |
| Manager                    | 100.00% | 63,648                      | 4,869           | 4,774   | Single                 | 5,454                | 484                | 821                      | 229       | 2,080           | 19,229        |
| Senior Planner             | 100.00% | 65,770                      | 5,031           | 4,933   | -                      | -                    | -                  | 848                      | 229       | -               | 11,829        |
| Executive Director         | 100.00% | 121,722                     | 9,312           | 9,129   | Family                 | 20,634               | 1,254              | 1,570                    | 229       | 2,080           | 44,761        |
| Manager                    | 100.00% | 70,845                      | 5,420           | 5,313   | Family                 | 19,968               | 1,254              | 914                      | 229       | 2,080           | 35,525        |
| Office Support I           | 40.00%  | 16,607                      | 1,270           | 1,246   | n/a                    | -                    | -                  | 214                      | 90        | -               | 2,821         |
| Development Specialist III | 70.00%  | 54,367                      | 4,159           | 4,078   | n/a                    | -                    | -                  | 701                      | 229       | -               | 9,376         |
| Development Specialist I   | 100.00% | 58,490                      | 4,474           | 4,387   | Single                 | 4,647                | 484                | 755                      | 229       | 2,080           | 17,532        |
| Program Specialist III     | 100.00% | 54,101                      | 4,139           | 4,058   | -                      | -                    | -                  | 698                      | 229       | -               | 9,772         |
| Office Support I           | 47.50%  | 19,908                      | 1,523           | 1,493   | n/a                    | -                    | -                  | 257                      | 108       | -               | 3,381         |
| Grants Manager I           | 100.00% | 56,222                      | 4,301           | 4,217   | Single                 | 5,033                | 484                | 725                      | 229       | 2,080           | 17,527        |
| Manager                    | 100.00% | 83,574                      | 6,393           | 6,268   | -                      | -                    | 1,254              | 1,078                    | 229       | -               | 15,994        |
| Manager                    | 100.00% | 69,347                      | 5,305           | 5,201   | Single                 | 6,823                | 484                | 895                      | 229       | 2,080           | 21,846        |
| Program Support            | 50.00%  | 25,158                      | 1,925           | 1,887   | n/a                    | -                    | -                  | 325                      | 137       | -               | 4,370         |
| Program Specialist III     | 100.00% | 55,182                      | 4,221           | 4,139   | Single                 | 4,962                | 484                | 712                      | 229       | 2,080           | 17,277        |
| Planner                    | 100.00% | 66,622                      | 5,097           | 4,997   | Single                 | 5,667                | 484                | 859                      | 229       | 2,080           | 19,955        |
| Division Director          | 100.00% | 127,525                     | 9,756           | 9,564   | Single                 | 14,915               | 484                | 1,645                    | 229       | 2,080           | 39,369        |
| Finance I                  | 30.00%  | 14,639                      | 1,120           | 1,098   | n/a                    | -                    | -                  | 189                      | 80        | -               | 2,486         |
| Office Support II          | 70.00%  | 44,510                      | 3,405           | 3,338   | n/a                    | -                    | -                  | 574                      | 229       | -               | 7,717         |
| GIS Specialist             | 100.00% | 51,293                      | 3,924           | 3,847   | -                      | -                    | -                  | 662                      | 229       | -               | 9,276         |
| GIS Specialist Sr.         | 100.00% | 65,874                      | 5,039           | 4,941   | Single                 | 5,139                | 1,254              | 850                      | 229       | 2,080           | 19,839        |
| Program Manager            | 100.00% | 75,317                      | 5,762           | 5,649   | -                      | -                    | 1,254              | 972                      | 229       | -               | 14,538        |
| Program Specialist II      | 100.00% | 52,042                      | 3,981           | 3,903   | Single                 | 10,806               | 484                | 671                      | 229       | 2,080           | 22,579        |
| Development Specialist II  | 100.00% | 61,797                      | 4,727           | 4,635   | Family                 | 16,300               | 1,254              | 797                      | 229       | 2,080           | 30,296        |
| Principal Planner          | 100.00% | 77,210                      | 5,907           | 5,791   | Family                 | 14,097               | 1,254              | 996                      | 229       | 2,080           | 30,752        |
| Program Specialist III     | 100.00% | 54,101                      | 4,139           | 4,058   | Family                 | 27,972               | 1,254              | 698                      | 229       | 2,080           | 40,618        |
| Program Specialist II      | 100.00% | 50,565                      | 3,868           | 3,792   | -                      | -                    | -                  | 652                      | 229       | -               | 9,147         |
| Senior Planner             | 100.00% | 72,842                      | 5,572           | 5,463   | Single                 | 13,303               | 484                | 940                      | 229       | 2,080           | 28,633        |
| Principal Planner          | 100.00% | 94,848                      | 7,256           | 7,114   | Single                 | 9,467                | 484                | 1,224                    | 229       | 2,080           | 28,602        |
| Program Specialist II      | 100.00% | 57,200                      | 4,376           | 4,290   | Family                 | 17,117               | 1,254              | 738                      | 229       | 2,080           | 30,242        |
| Division Director          | 100.00% | 100,000                     | 7,650           | 7,500   | Family                 | 18,469               | 1,254              | 1,290                    | 229       | 2,080           | 39,025        |
| Senior Planner             | 100.00% | 53,997                      | 4,131           | 4,050   | Single                 | 7,932                | 484                | 697                      | 229       | 2,080           | 20,077        |
| Senior Planner             | 100.00% | 53,997                      | 4,131           | 4,050   | Single                 | 20,815               | 1,254              | 697                      | 229       | 2,080           | 33,550        |
| Finance II                 | 100.00% | 52,936                      | 4,050           | 3,970   | Family                 | 7,932                | 1,254              | 683                      | 229       | 2,080           | 20,443        |
|                            |         | 2,917,086                   | 223,157         | 218,781 |                        | 412,152              | 30,239             | 37,630                   | 10,239    | 68,640          | 1,021,278     |
|                            |         |                             |                 |         |                        |                      |                    | <b>Total Fringe Rate</b> |           |                 | <b>35.01%</b> |

| <b>Arrowhead Regional Development Commission</b>   |                                        |                                       |                            |                        |
|----------------------------------------------------|----------------------------------------|---------------------------------------|----------------------------|------------------------|
| <b>Indirect Cost Rate Computation and Analysis</b> |                                        |                                       |                            |                        |
| <b>Period From 1/1/2025 to 12/31/2025</b>          |                                        |                                       |                            |                        |
| <b>Indirect Cost Pool Expense</b>                  |                                        |                                       |                            |                        |
| <b>Acct</b>                                        | <b>Description</b>                     | <b>Jan 1 to<br/>Sept 30,<br/>2024</b> | <b>2024<br/>Annualized</b> | <b>2025<br/>Budget</b> |
| 50000                                              | SALARIES                               | \$ 104,786                            | \$ 138,714                 | \$ 190,242             |
| 50500                                              | FRINGE BENEFITS                        | \$ 32,776                             | \$ 45,082                  | \$ 66,585              |
| 51100                                              | Mileage - Staff Travel                 | \$ 235                                | \$ 314                     | \$ 350                 |
| 51103                                              | Airfare - Staff Travel                 | \$ 1,791                              | \$ 2,387                   | \$ 2,500               |
| 51104                                              | Cab/Bus Fares - Staff Travel           | \$ 104                                | \$ 139                     | \$ 150                 |
| 51110                                              | Meals - Staff Travel                   | \$ 361                                | \$ 482                     | \$ 500                 |
| 51111                                              | Lodging - Staff Travel                 | \$ 1,201                              | \$ 1,602                   | \$ 1,800               |
| 51112                                              | Registration/Conference fees           | \$ 460                                | \$ 613                     | \$ 650                 |
| 51113                                              | Miscellaneous - Staff Travel           | \$ 146                                | \$ 195                     | \$ 200                 |
| 51312                                              | Building Repairs and Maintenance       | \$ 1,156                              | \$ 1,541                   | \$ 2,000               |
| 51315                                              | Insurance                              | \$ 6,163                              | \$ 8,218                   | \$ 8,250               |
| 51322                                              | Phone-System Maintenance               | \$ 375                                | \$ 500                     | \$ 500                 |
| 51400                                              | Office Supplies                        | \$ 452                                | \$ 602                     | \$ 650                 |
| 51402                                              | Supplies < \$5,000 Furniture/Equipment | \$ 754                                | \$ 1,005                   | \$ 1,200               |
| 51420                                              | Dues/Memberships                       | \$ 264                                | \$ 352                     | \$ 360                 |
| 51430                                              | Postage                                | \$ 372                                | \$ 496                     | \$ 500                 |
| 51600                                              | Photocopying & Printing                | \$ 449                                | \$ 599                     | \$ 750                 |
| 51620                                              | Printing/publishing-External           | \$ 227                                | \$ 302                     | \$ 300                 |
| 52500                                              | Consultants & Contractual              | \$ 122                                | \$ 163                     | \$ 200                 |
| 52505                                              | IT Managed Services (CW)               | \$ 55,314                             | \$ 73,752                  | \$ 90,000              |
| 53002                                              | Software-Maintenance                   | \$ 6,129                              | \$ 8,172                   | \$ 8,500               |
| 53010                                              | Computer-Supplies                      | \$ 118                                | \$ 158                     | \$ 200                 |
| 53012                                              | Computer-Equipment                     | \$ 1,557                              | \$ 2,076                   | \$ 2,500               |
| 54000                                              | Network Maintenance                    | \$ 3,680                              | \$ 4,907                   | \$ 5,000               |
| 54010                                              | Subscription Software                  | \$ 6,969                              | \$ 9,292                   | \$ 9,600               |
| 54020                                              | Website Dev/Maintenance                | \$ 496                                | \$ 662                     | \$ 750                 |
| 55000                                              | Depreciation-Furniture/Equipment       | \$ 2,585                              | \$ 3,446                   | \$ 4,496               |
| 55010                                              | Depreciation-Building                  | \$ 17,541                             | \$ 23,388                  | \$ 23,388              |
| 55200                                              | Training                               | \$ 1,747                              | \$ 2,329                   | \$ 3,000               |
| 56000                                              | Miscellaneous                          | \$ 6,190                              | \$ 8,253                   | \$ 8,000               |
|                                                    | <b>Indirect Cost Total</b>             | <b>\$ 254,519</b>                     | <b>\$ 339,740</b>          | <b>\$ 433,121</b>      |
|                                                    | <b>Indirect Cost Pool</b>              | <b>\$ 254,519</b>                     | <b>\$ 339,740</b>          | <b>\$ 433,121</b>      |
|                                                    | <b>Base for Distribution:</b>          | <b>\$2,600,753</b>                    | <b>\$ 3,467,671</b>        | <b>\$ 3,938,066</b>    |
|                                                    | <b>Indirect Cost Rate</b>              | <b>9.79%</b>                          | <b>9.80%</b>               | <b>11.00%</b>          |

**Exhibit C - Expense Allocation**

| <b>Expense Description</b>         | <b>Methodology of Allocation</b>                                                                                                                  |
|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| Contractual services               | Actual usage – Direct expense                                                                                                                     |
| Depreciation / use allowance       | Indirect cost                                                                                                                                     |
| Equipment rental and maintenance   | Internal Services Pool Allocated by usage logs                                                                                                    |
| Equipment / capital                | Internal Service Allocated by usage                                                                                                               |
| Equipment / minor                  | Actual usage – Direct expense to project                                                                                                          |
| Insurance – Professional Liability | Allocated on hours - Actual time spent on project                                                                                                 |
| Facilities/Occupancy               | Charges for maintenance repairs, utilities are calculated on basis of square footage used by employee multiplied by the time spent on the project |
| Office supplies                    | Directly expensed to program                                                                                                                      |
| Postage                            | Actual usage based on log directly expensed to project                                                                                            |
| Printing                           | Actual usage based on log directly expensed to project                                                                                            |
| Professional fees                  | Accounting and audit, payroll processing services, are charged on work performed for administrative services                                      |
| Program materials                  | Direct expense                                                                                                                                    |
| Program supplies                   | Charged to project as costs are incurred; direct cost                                                                                             |
| Renovations and improvements       | Direct cost to Internal Service                                                                                                                   |
| Telephone                          | Basic services allocated on number of phones used                                                                                                 |
| Travel                             | Actual usage Directly charged to program                                                                                                          |

Schedule of indirect costs (budgeted and actual) is sufficiently detailed to determine the purpose and classification, including salaries and unallowable expenses (e.g. contributed salaries and services, interest expense, bad debts, advertising, depreciation on federally funded assets and lobbying costs) are eliminated from the indirect cost pool.

**Exhibit D - Narrative description of Cost Allocation Approach and Procedures**

**Personnel** includes all charges for staff salary and wages documented with biweekly timesheets showing time distribution for all employees and allocated based on time spent on each program or grant. Salaries and wages are charged directly to the program for which work has been done. Costs that benefit more than one program are allocated to those programs based on the ratio of the program's hours to the total of such hours. Costs that benefit all programs are charged to indirect costs using a rate with a base of salary and fringe.

**Fringe benefits** includes all charges for FICA, UC, and Worker's Compensation, PERA (Public Employee Retirement), health savings account payments, health insurance, dental insurance, life and disability and other fringe benefits are allocated to personnel charges. All fringe benefits are recorded as actual.

**Insurance** needed for a particular program is charged directly to the program. Insurance for general and professional liability coverage are expensed allocated by the number of hours spent working on a project.

**Contracted Services** charged directly to the program that have direct benefit. These costs include charges for consultants, legal services, audit services, etc.

**Postage** is allocated based on usage and charged directly to that program as documented in the postage log.

**Printing and photocopying** (including supplies, maintenance and repair) expenses are charged directly to programs that benefit from the service. An internal service fund is maintained for printing and copying. The copier/printers have logging software that charges the work project or contract for each copy printed or photocopied.

**Program Supplies** are charged directly to programs that benefit from their use.

**Internet and Telephone** are purchased as a bundled product. The costs of the internet and telephone are charged to facilities. Telephone service for off-site staff is charged directly to the projects they are working on. Cell phone costs are also charged directly.

**Training/Conferences/Seminars** are allocated to the program benefiting from the training, conferences or seminars.

**Auto and Travel Costs** include charges for mileage, airfare, lodging, meals. All travel costs are charged directly to the program for which the travel is incurred. Staff travel for Human Resource and IT Coordination are charged to indirect charges.

**Facilities Expenses** (includes utilities, maintenance and repairs, Property Insurance, garbage, shredding etc) are allocated based upon a ratio of Division usable square footage distributed over the total square footage of the building including shared space (hallways, bathrooms, etc.) Facilities costs related to central activities are considered shared space.

**Information Technology (IT)** Managed Services Provider is contracted to monitor server and computer backups, patches and security, email services, and to provide 24-hour monitoring, managing and/or problem resolution for the IT systems. These Managed IT costs are recorded and charged to indirect expense. Workstation equipment (desktop computers/laptops are charged directly to the Division grants.

**Rent** for offsite locations are charged directly to the contract/grant that is making use of the rented space.

**Other Costs (including membership dues, licenses, fees, etc.)** if allowable are expensed directly to programs that benefit from the service. These purchases that benefit more than one program are allocated using a prorated method

**Periodicals, Subscriptions** include charges for magazines, books, pamphlets are charged directly to the benefited Division. Periodicals and subscriptions that benefit all Divisions are charged to Commission administrative budget.